

2004 Firm Mean Billing Rates *(Compiled from a Survey in The National Law Journal, December 2004)*

Firm Name	Location	Partner Billing Rate Mean	Associate Billing Rate Mean
Akin Gump Strauss Hauer & Feld	Washington	\$588	\$300
Alston & Bird	Atlanta	\$503	\$303
Andrews Kurth	Houston	\$505	\$288
Arent Fox	Washington	\$450	\$280
Ballard Spahr Andrews & Ingersoil	Philadelphia	\$450	\$250
Bass, Berry & Sims	Nashville, Tenn.	\$318	\$195
Bell, Boyd & Lloyd	Chicago	\$448	\$268
Blank Rome	Philadelphia	\$458	\$253
Bracewell & Patterson	Houston	\$513	\$278
Brinks Hofer Gilson & Lione	Chicago	\$435	\$288
Brown Raysman Millstein Felder & Steiner	New York	\$475	\$295
Bryan Cave	St. Louis	\$515	\$285
Buchanan Ingersoil	Pittsburgh	\$473	\$280
Carlton Fields	Tampa, Fla.	\$383	\$253
Choate, Hall & Stewart	Boston	\$525	\$318
Cooley Godward	Palo Alto	\$538	\$378
Covington & Burling	Washington	\$540	\$290
Cozen O'Connor	Philadelphia	\$373	\$287
Crowell & Moring	Washington	\$473	\$253
Curtis, Mallet-Prevost, Colt & Mosie	New York	\$505	\$310
Davis Wright Tremain	Seattle	\$425	\$235
Day, Berry & Howard	Hartford, Conn.	\$403	\$268
Dickstein Shapiro Morin & Oshinsky	Washington	\$488	\$285
Drinker Biddle & Reath	Philadelphia	\$428	\$238
Duane Morris	Philadelphia	\$413	\$283
Dykema Gossett	Detroit	\$358	\$205
Edwards & Angell	Boston	\$438	\$233
Epstein Becker & Green	New York	\$408	\$263
Gardere Wynne Sewell	Dallas	\$450	\$263
Gibbons, Del Deo, Dolan, Griffinger & Vecchione	Newark, NJ	\$465	\$250
Gordon & Ress	San Francisco	\$328	\$253
Gray Cary Ware & Freidenrich	San Diego	\$503	\$355
Greenberg Traurig	Miami	\$493	\$295
Haynes and Boone	Dallas	\$500	\$275
Hodgson Russ	Buffalo, N.Y.	\$358	\$238
Hogan & Hartson	Washington	\$478	\$265
Holland & Knight	New York	\$448	\$275
Holme Roberts & Owen	Denver	\$400	\$248
Hughes & Luce	Dallas	\$405	\$215
Jackson Lewis	White Plains, N.Y.	\$350	\$270
Jenkins & Gilchrist	Dallas	\$530	\$305
Jenner & Block	Chicago	\$543	\$280
Kelley Drye & Warren	New York	\$513	\$305
Kramer Levin Naftalis & Frankel	New York	\$640	\$375
Lane Powell Spears Lubersky	Seattle	\$328	\$235

Firm Name	Location	Partner Billing Rate Mean	Associate Billing Rate Mean
Lewis, Rice & Fingersh	St. Louis	\$295	\$210
Littler Mendelson	San Francisco	\$363	\$290
Locke Liddell & Sapp	Houston	\$498	\$250
Loeb & Loeb	Los Angeles	\$350	\$280
Lowenstein Sandler	Roseland, N.J.	\$438	\$278
Luce, Forward, Hamilton & Scripps	San Diego	\$438	\$260
Manatt, Phelps & Phillips	Los Angeles	\$548	\$325
McCarter & English	Newark, N.J.	\$403	\$238
McGuire Woods	Richmond, Va.	\$445	\$258
Michael Best & Friedrich	Milwaukee	\$305	\$220
Miller, Canfield, Paddock and Stone	Detroit	\$375	\$213
Mintz, Levin, Cohn, Ferris, Glovsky and Popeo	Boston	\$508	\$300
Montgomery, McCracken, Walker & Rhoads	Philadelphia	\$378	\$228
Morris, Manning & Martin	Atlanta	\$358	\$225
Patton Boggs	Washington	\$518	\$250
Pepper Hamilton	Philadelphia	\$435	\$255
Perkins Cole	Seattle	\$185	\$238
Phillips Lytle	Buffalo, N.Y.	\$298	\$198
Piper Rudnick	Chicago	\$320	\$195
Pitney Hardin	Florham Park, N.J.	\$425	\$243
Powell Goldstein	Atlanta	\$383	\$248
Preston Gates & Ellis	Seattle	\$383	\$273
Quarles & Brady	Milwaukee	\$368	\$230
Reed Smith	Pittsburgh	\$568	\$368
Robinson & Cole	Hartford, Conn.	\$390	\$280
Saul Ewing	Philadelphia	\$275	\$218
Schulte Roth & Zabel	New York	\$613	\$348
Sedgwick, Detert, Moran & Arnold	San Francisco	\$385	\$233
Shaw Pittman	Washington	\$360	\$365
Sheppard, Mullin, Richter & Hampton	Los Angeles	\$480	\$290
Shook, Hardy & Bacon	Kansas City, Mo.	\$449	\$229
Shumaker, Loop & Kendrick	Toledo	\$220	\$208
Smith, Gambrell & Russell	Atlanta	\$373	\$235
Steel Hector & Davis	Miami	\$490	\$203
Stradley Ronon Stevens & Young	Philadelphia	\$265	\$210
Strasburger & Price	Dallas	\$370	\$243
Sutherland Asbill & Brennan	Atlanta	\$518	\$290
Swidler Berlin Shereff Friedman	Washington	\$375	\$195
Thelen Reid & Priest	San Francisco	\$350	\$300
Thompson & Knight	Dallas	\$400	\$223
Thompson Hine	Cleveland	\$265	\$233
Vedder, Price, Kaufman & Kammholz	Chicago	\$410	\$275
Venable	Washington	\$285	\$263
Wiggin and Dana	New Haven	\$358	\$253
Wiley Rein & Fielding	Washington	\$475	\$258
Williams Mullen	Richmond, Va.	\$365	\$200
Winstead Sechrest & Minick	Dallas	\$250	\$238
Womble Carlyle Sandridge & Rice	Winston-Salem, N.C.	\$378	\$210